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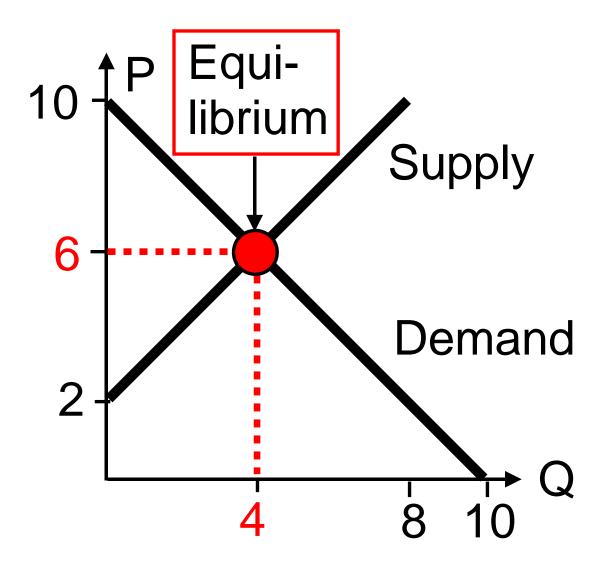
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# Abbreviations micro

AC	Average cost
AR	Average revenue
AT	Average tax
ATC	Average total cost
AVC	Average variable cost
Ce	Cross-price elasticity of D
D	Demand
е	Price elasticity of demand
le	Income elasticity of D
LR	Long-run
MC	Marginal cost
MR	Marginal revenue
MT	Marginal tax
MU	Marginal utility
Р	Price
PPF	Production possibilities frontier
Q	Quantity

qd	Quantity demanded
qd S	Supply
Se	Price elasticity of supply
SR	Short-run
Su	Subsidy
T	Tax
TC	Total cost
TR	Total revenue
TU	Total utility

### 1.1 Market equilibrium



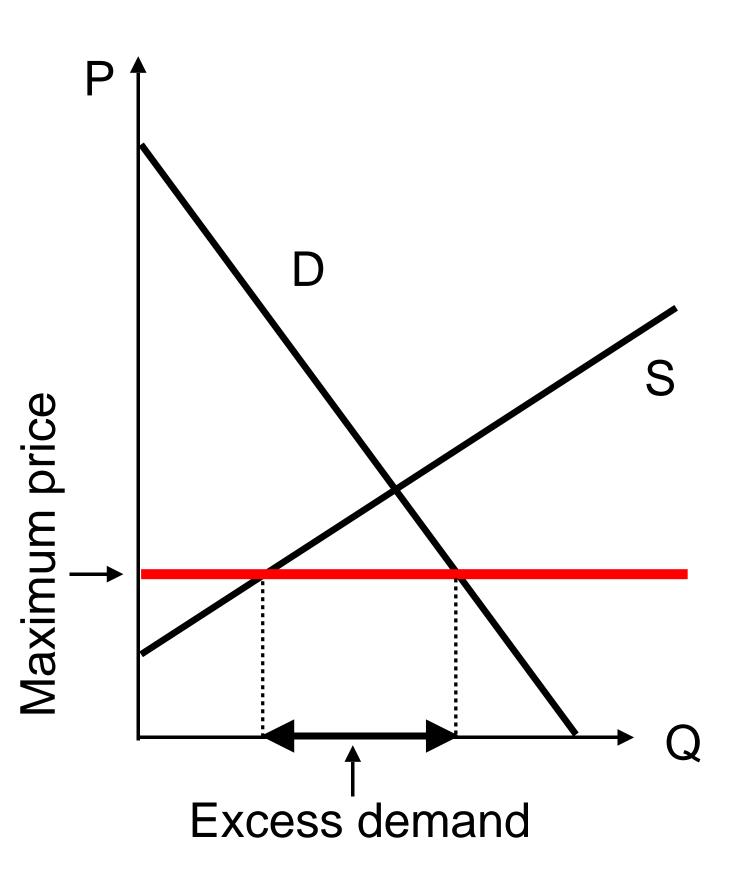
- Demand (Q) = 10 P
   Supply (Q) = P 2
- At equilibrium:

Demand = Supply; hence:

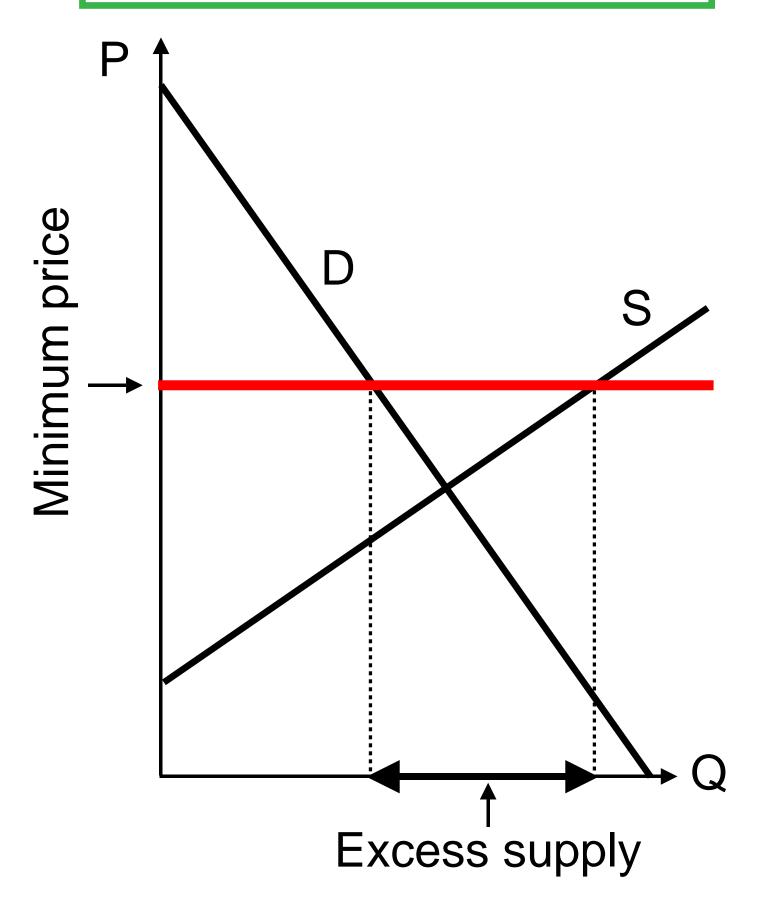
$$10 - P = P - 2$$

$$P = 6$$
 and  $Q = 4$ 

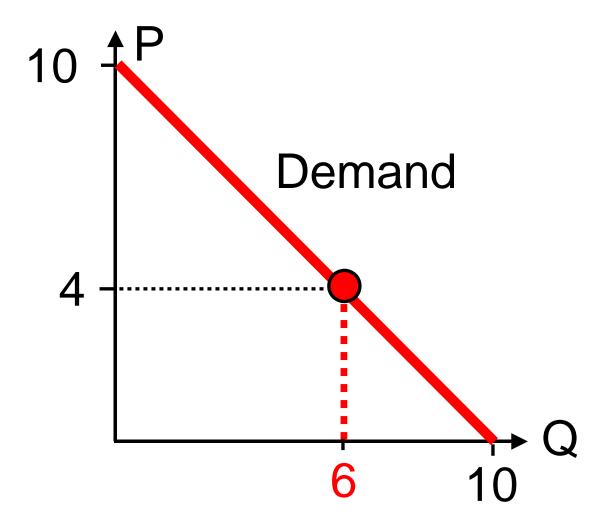
# 1.2 Market disequilibrium 1 -Maximum price (ceiling)



# 1.3 Market disequilibrium 2 - Minimum price (floor)



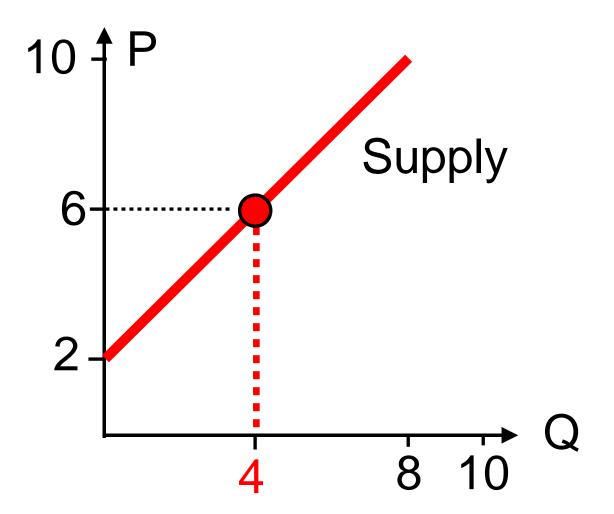
#### 1.4 Demand and quantity demanded



- Demand refers to the curve and displays the relationship between prices and quantities demanded.
- Quantity demanded refers to a point on the curve.

Example: If P = 4, then Q = 6; 6 is the quantity demanded.

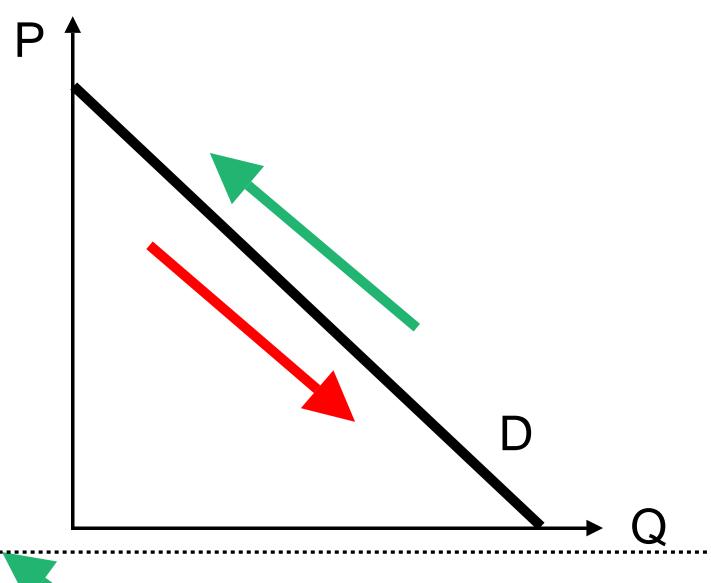
### 1.5 Supply and quantity supplied



- Supply refers to the curve and displays the relationship between prices and quantities supplied.
- Quantity supplied refers to a point on the curve.

Example: If P = 6, then Q = 4; 4 is the quantity supplied.

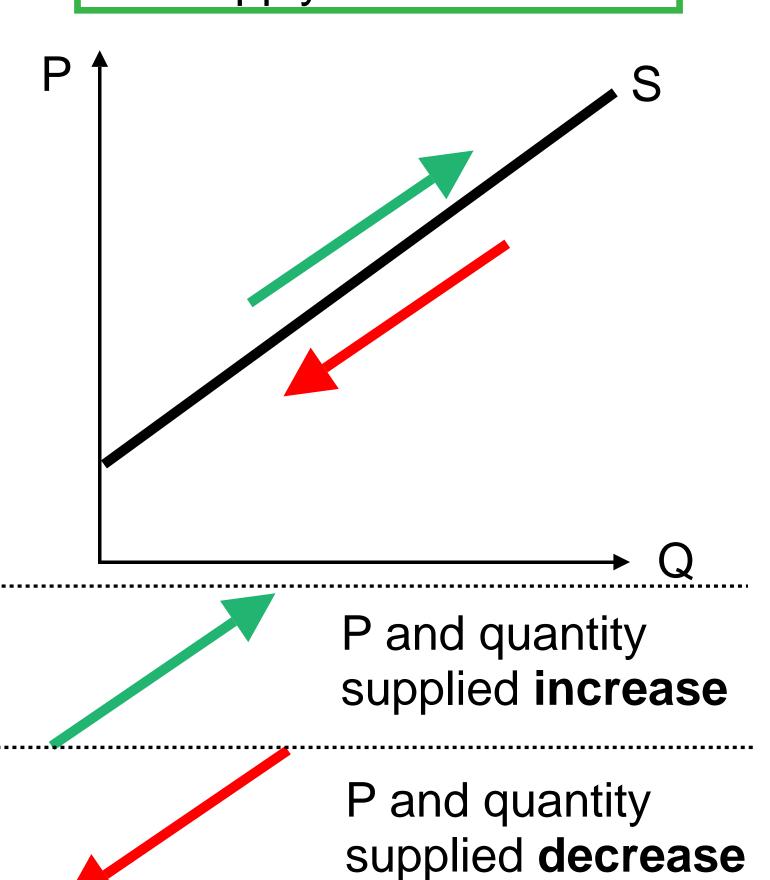
# 1.6 Movements along the demand curve



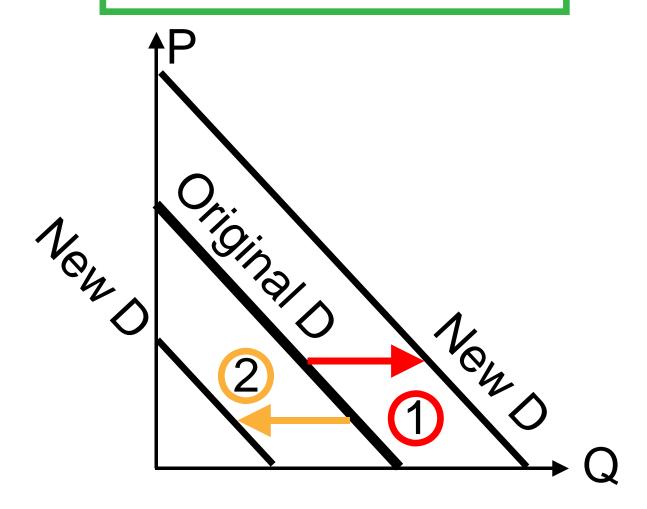
P increases, quantity demanded decreases

P decreases, quantity demanded increases

# 1.7 Movements along the supply curve



## 1.8 Shifts in demand

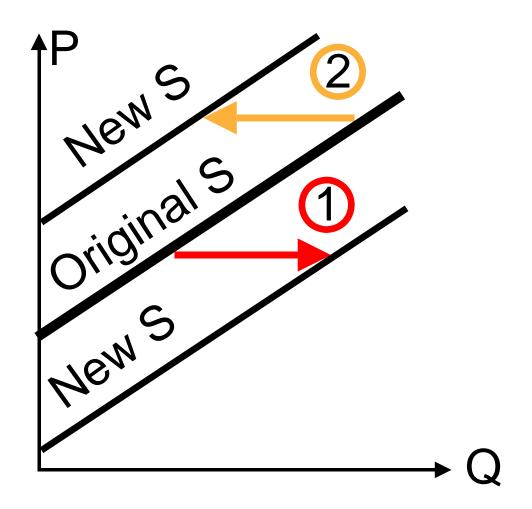


- 1 Increase in D (outward shift)
- 2 Decrease in D (inward shift)

### Possible reasons: Changes in

- income
- the prices of other goods
- tastes
- the number of consumers

### 1.9 Shifts in supply



- 1 Increase in S (outward shift)
- 2 Decrease in S (inward shift)

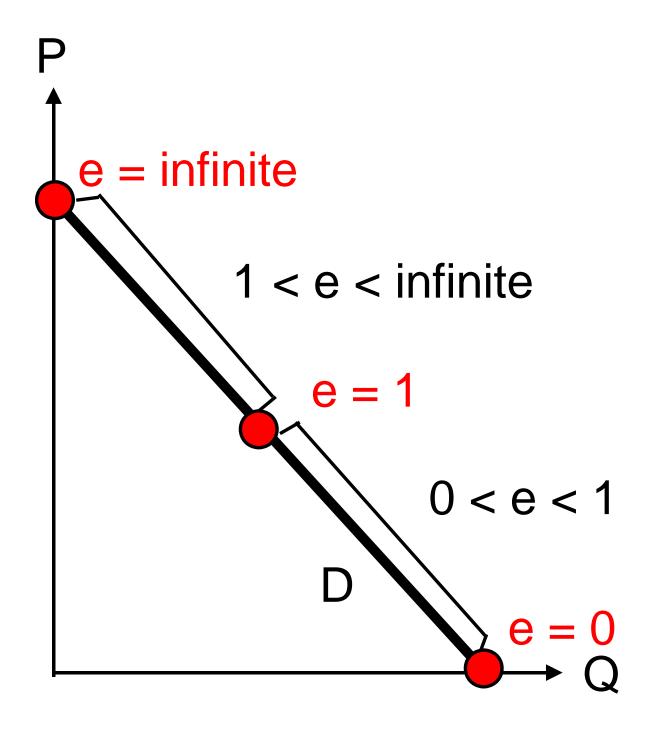
### Possible reasons: Changes in the

- cost of production
- technology
- regulations by the state (taxes)
- number of suppliers

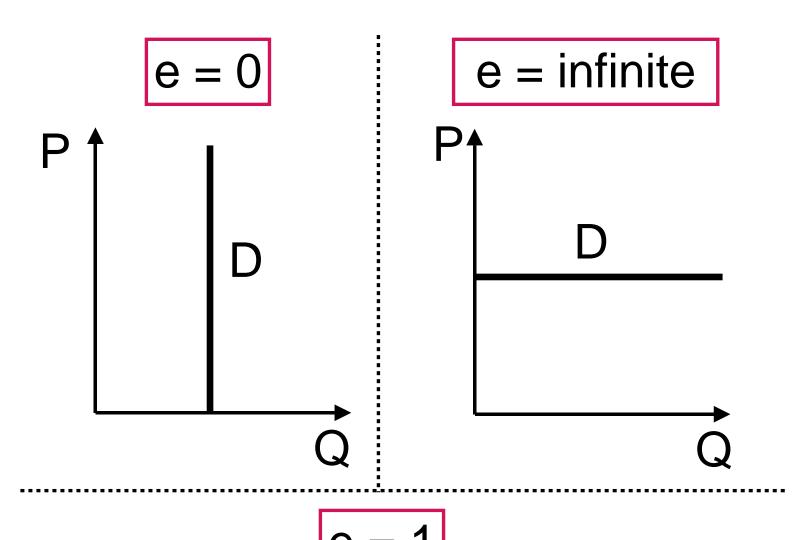
# 2.1 Elasticities (types)

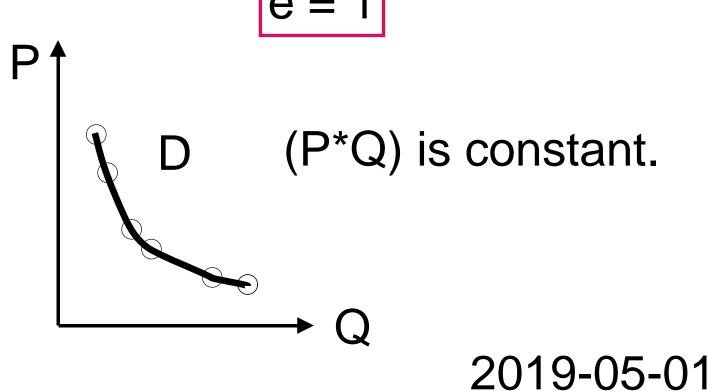
Price elasticity of demand	= % change in qd % change in price (result in absolute values)
Cross-price elas- ticity of demand	= % change in qd of good X % change in price of good Y
Income elasticity of demand	= % change in qd % change in income
Price elasticity of supply	= % change in quantity supplied % change in price

# 2.2 Price elasticity of demand along a linear demand curve

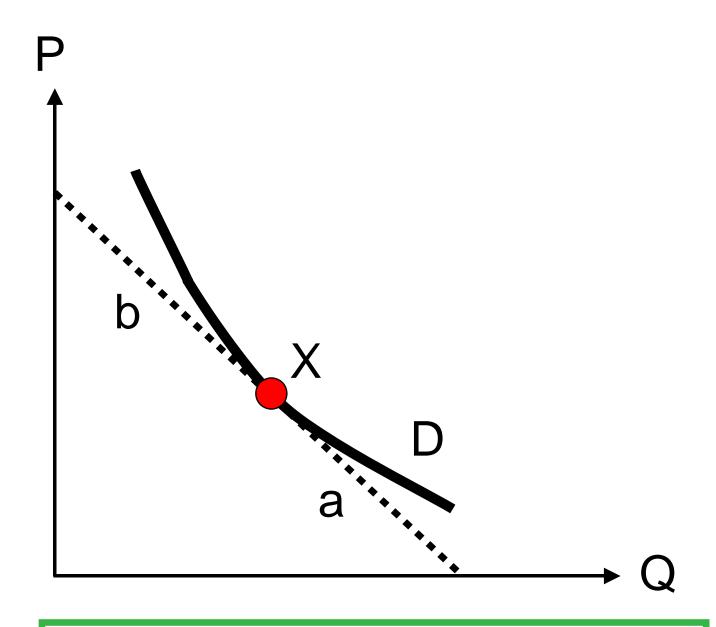


# 2.3 **Constant** price elasticities of demand





# 2.4 Price elasticity of demand at the point X of a demand curve



# Steps:

- 1 Tangent at X (-----)
- 2 e = a/b

### 2.5 Price elasticity of demand and total revenue

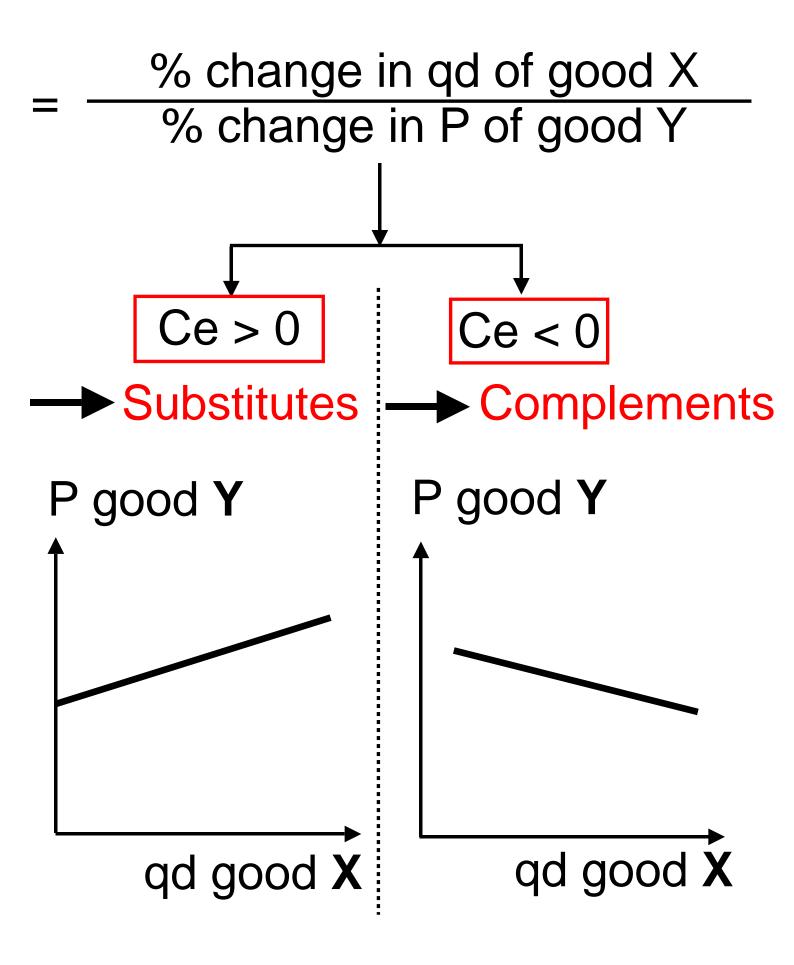
	Price elasticity of demand		
	e > 1	e = 1	e < 1
Prices rise	TR-	TR0	TR+
Prices fall	TR+	TR0	TR-

TR+ Total revenue rises

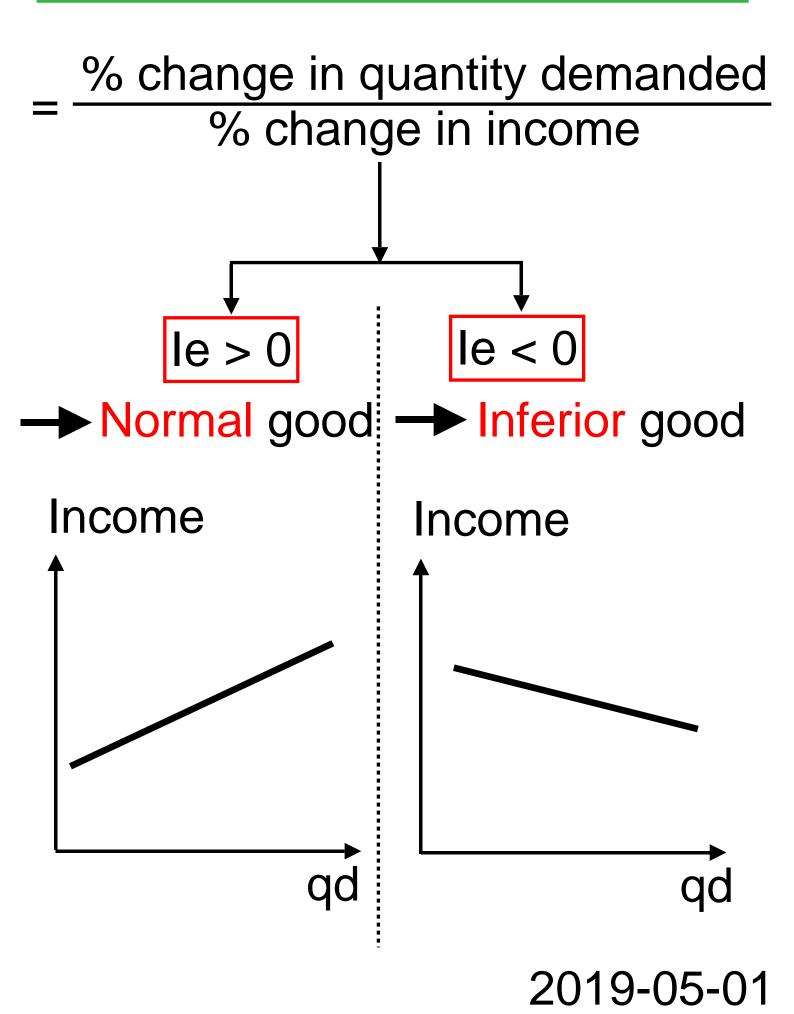
TR- Total revenue falls

TR0 Total revenue unchanged

#### 2.6 Cross-price elasticity of demand

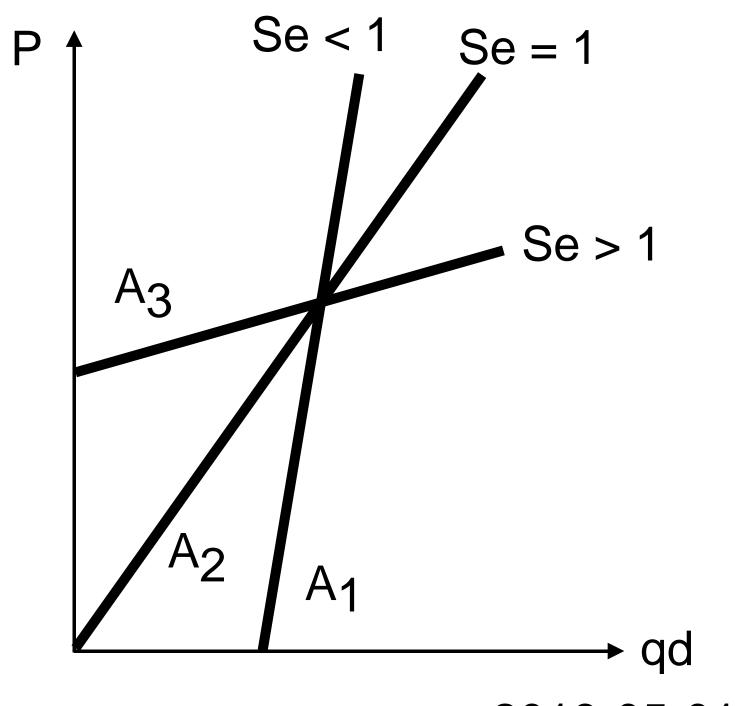


### 2.7 Income elasticity of demand



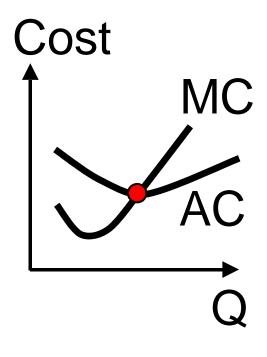
# 2.8 Price elasticity of supply (cases)

Se = 
$$\frac{\% \text{ change in quantity supplied}}{\% \text{ change in P}}$$

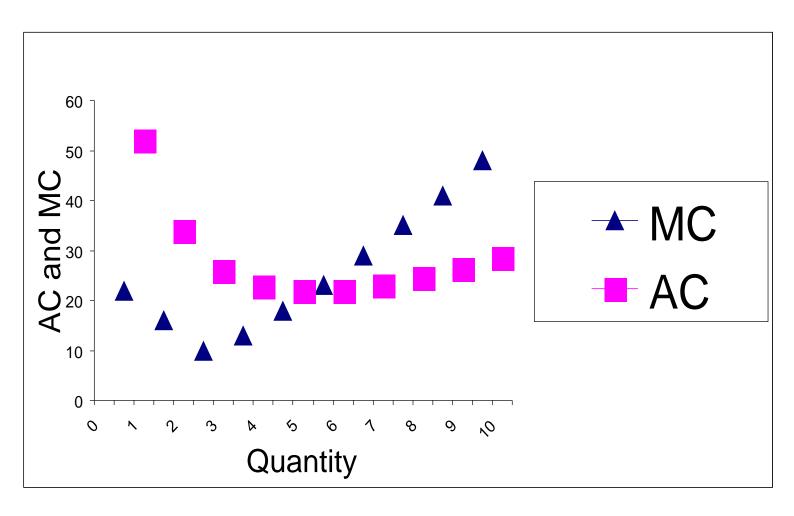


# 3.1 Costs

- Total cost = Fixed + variable cost
  - Fixed cost: Independent of Q
  - Variable cost: Dependent on Q
- Average Cost =  $\frac{TC}{Q}$
- Marginal Cost =  $\frac{\text{Change in TC}}{\text{Change in Q}}$ or Marginal Cost = (TC)'
- Relation between AC and MC

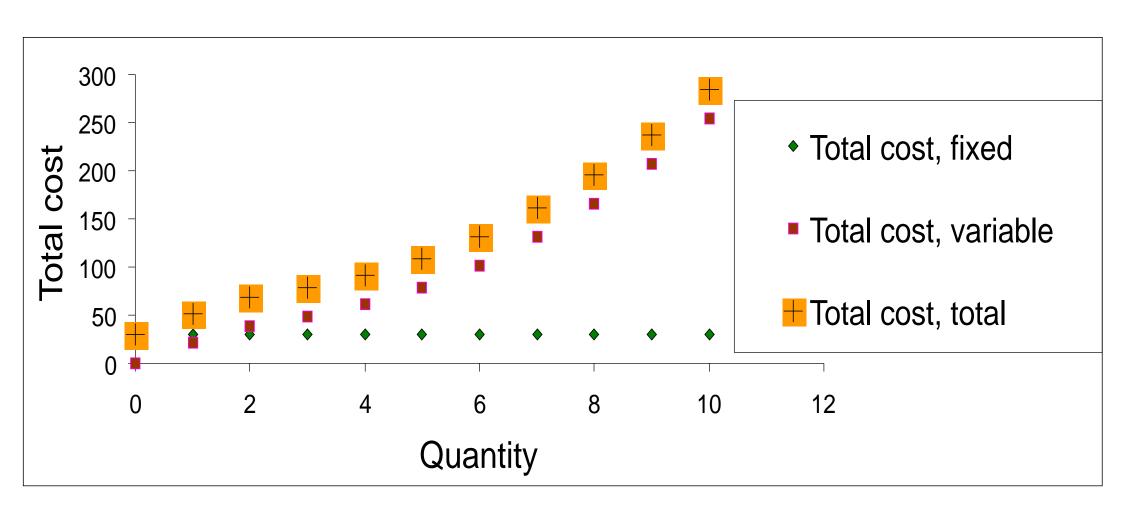


# 3.2 Relations between marginal cost and average cost

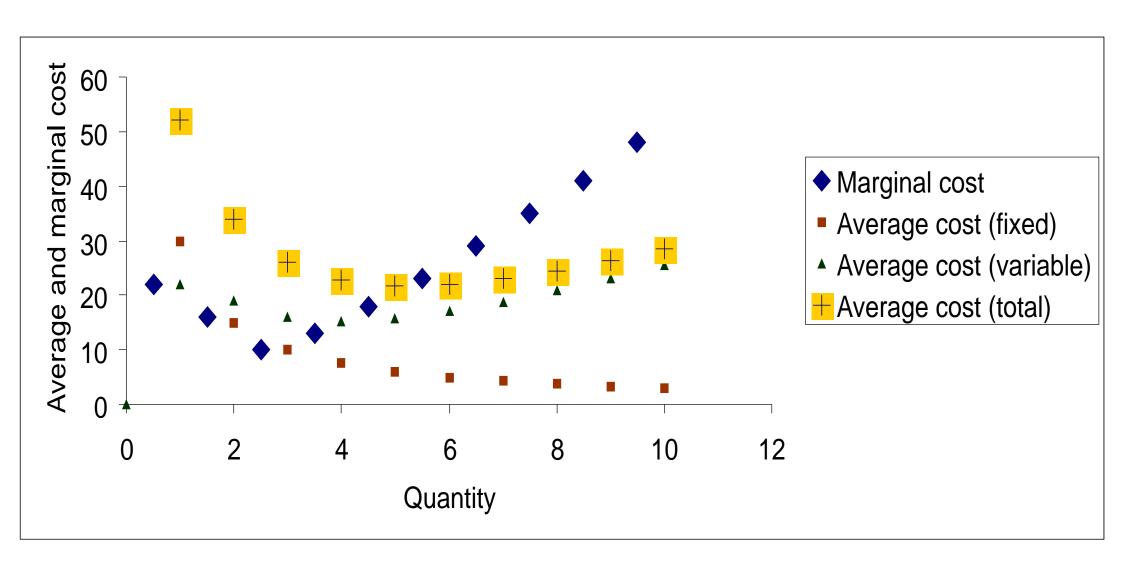


- 1 If MC < AC, then AC falls
- 2 If MC > AC, then AC rises
- 3 The marginal cost curve cuts the average cost curve at its minimum.

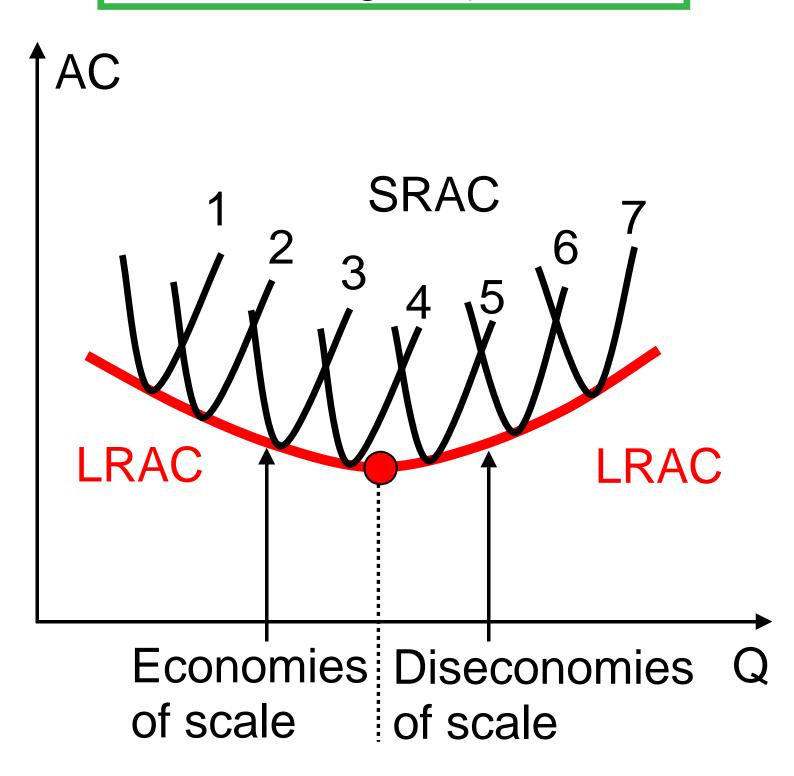
# 3.3 Total cost (short-run)



## 3.4 Average cost and marginal cost (short-run)

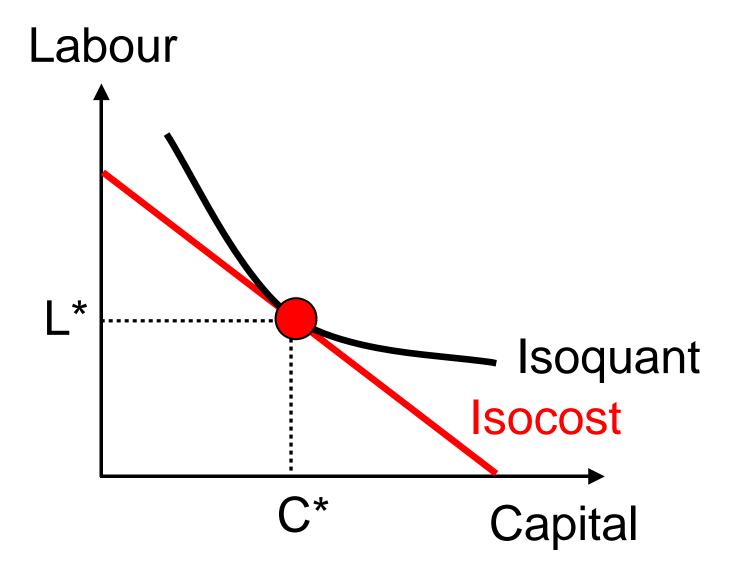


# 3.5 Cost curves (short-run and long-run)



SRAC = Short-run average cost LRAC = Long-run average cost

### 3.6 Cost minimization



#### Isoquant curve:

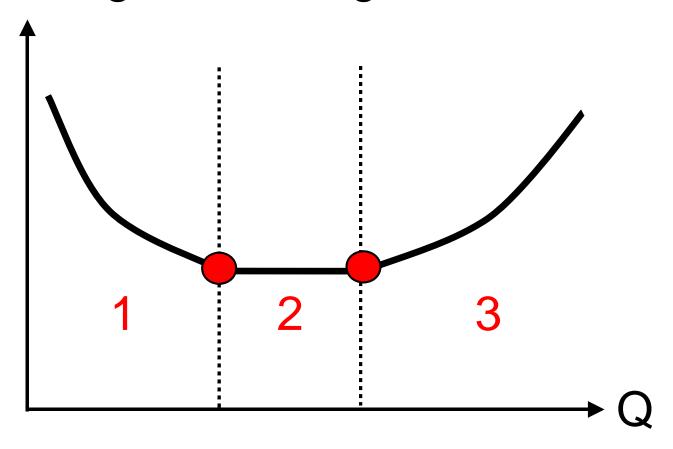
different factor combinations to produce given output

#### **Isocost line:**

different factor combinations with equal TC

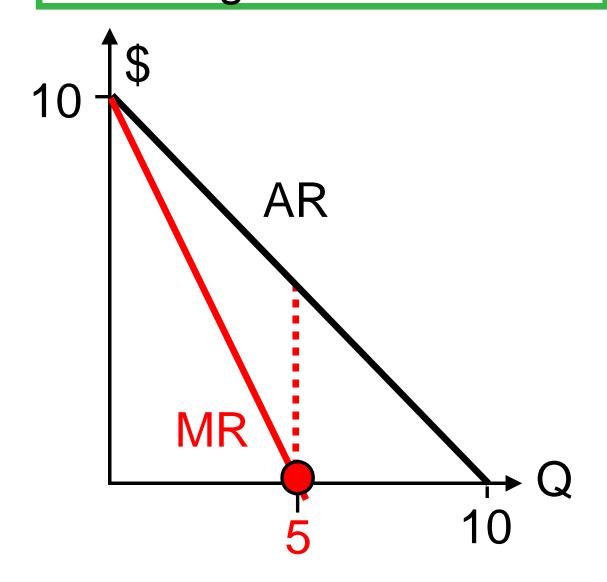
## 3.7 Returns to scale

Long-run average cost



- 1 Increasing returns to scale
   (= economies of scale)
- 2 Constant returns to scale
- 3 **Decreasing** returns to scale (= diseconomies of scale)

# 3.8 Average revenue and marginal revenue



From average to marginal revenue:

- AR = 10 Q
- MR relates to changes in TR, hence (by a bit of calculus):

-- TR = AR \* Q = 
$$10Q - Q^2$$

$$--$$
 MR = (TR)' = 10 - 2Q

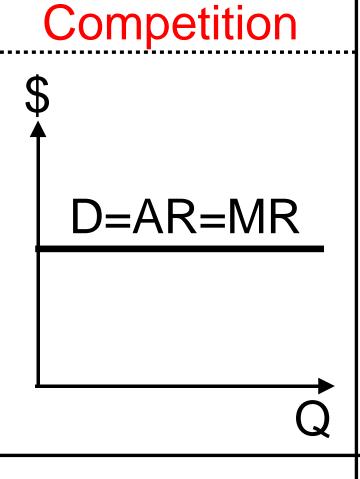
3.9 Profit and loss (rules)

1 Marginal condition:

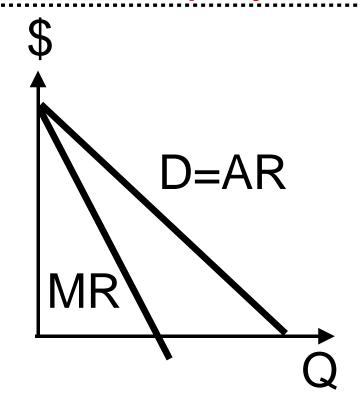
$$MC = MR$$

- ② Average condition:
  - Maximum profit: AC < AR</li>
  - Minimum loss: AC > AR
  - Normal profit: AC = AR

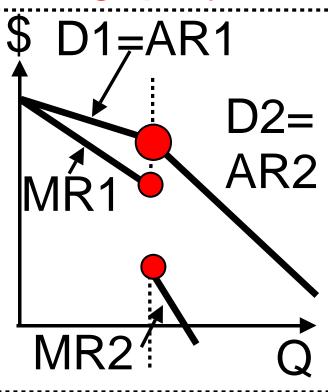
#### 4.1 Demand and market structure



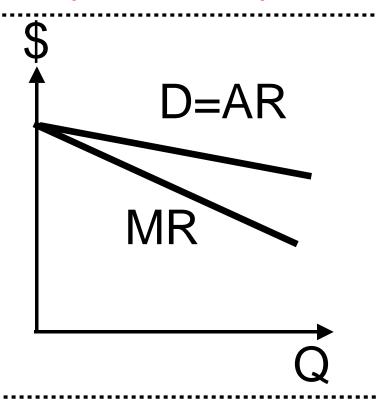
### Monopoly



### Oligopoly

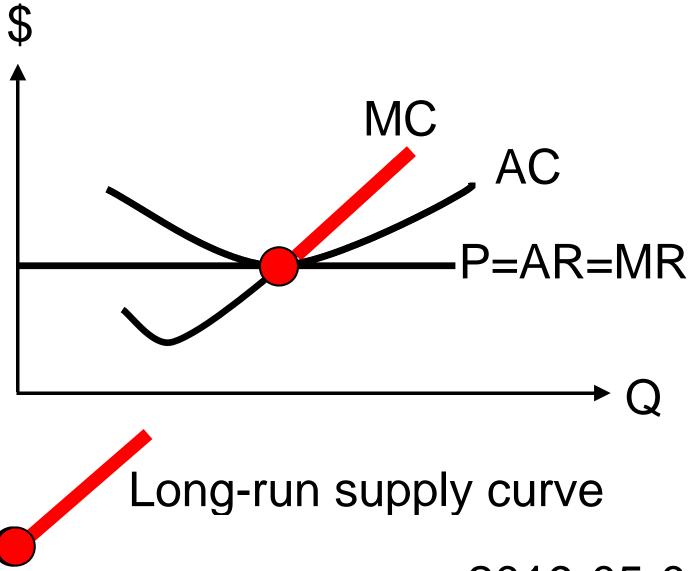


#### Monopolistic competition



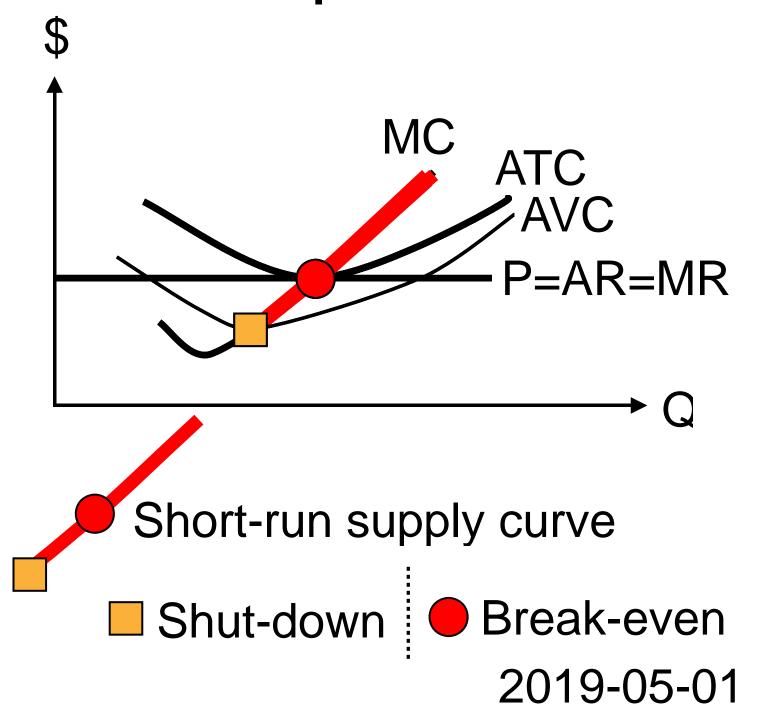
# 4.2 Competitive firm (long-run)

- The competitive firm is a pricetaker, hence the price is given.
- All costs are variable.
- P = AC; if not, exit or entry.
   A normal profit is part of AC.
- Long-run equilibrium:



### 4.3 Competitive firm (short-run)

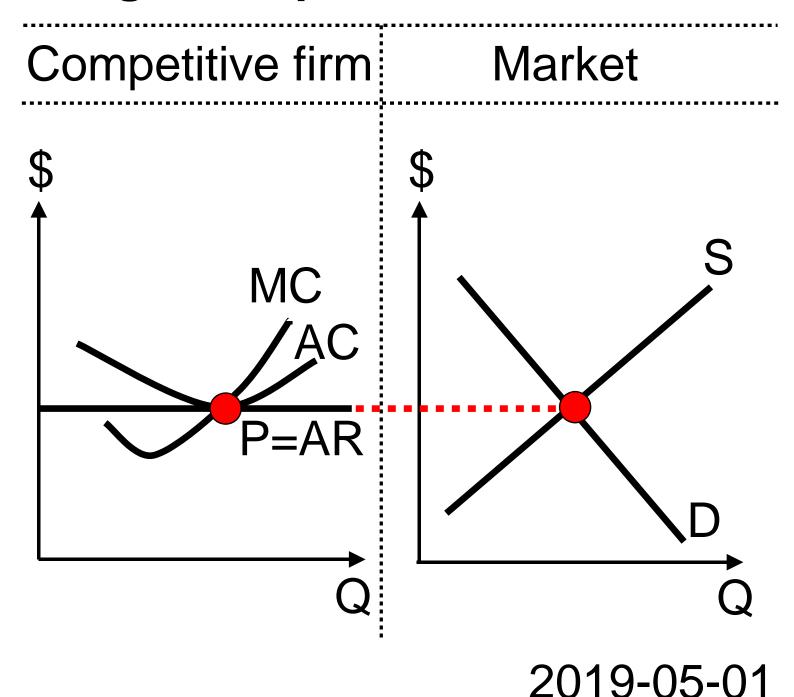
- The competitive firm is a pricetaker, hence the price is given.
- There are fixed and variable costs.
- Short-run equilibrium:



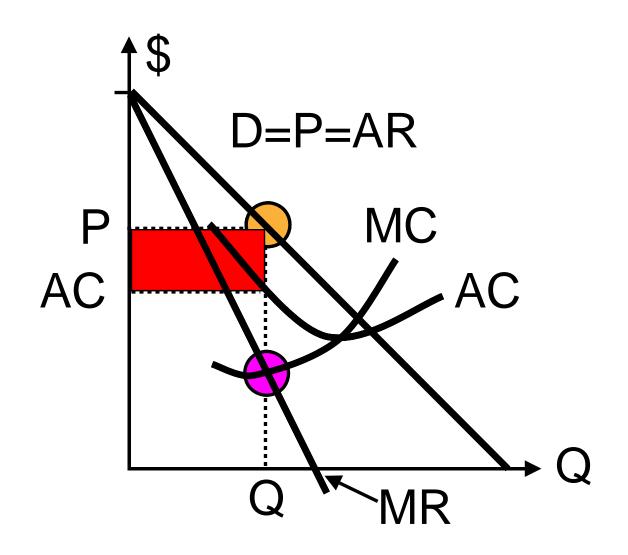
#### 4.4 Competitive firm and market

A competitive firm is a price-taker. It chooses Q to maximize profit or minimize loss. Normal profits are part of AC.

### Long-run equilibrium:



#### 4.5 Profit maximization by a monopolist

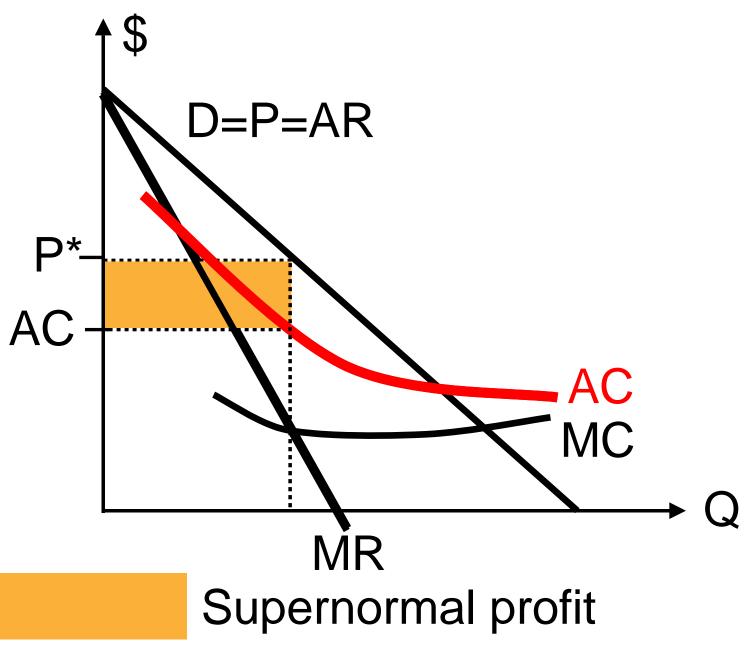


# Profit maximization by a monopolist in 3 steps:

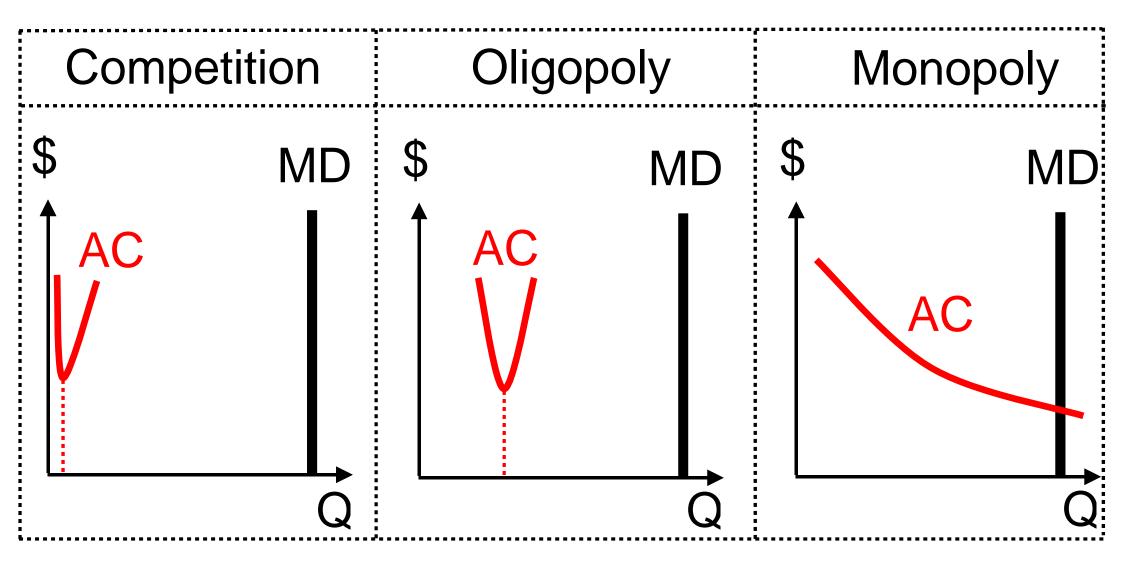
- Find point MC = MR
- Set price > MC = MR
- Profit = (P AC) \* Q

### 4.6 Natural monopoly

Due to cost advantages (falling AC/economies of scale) **natural monopolies** have a strong market position. Example: A firm investing in infrastructure (high fixed cost)

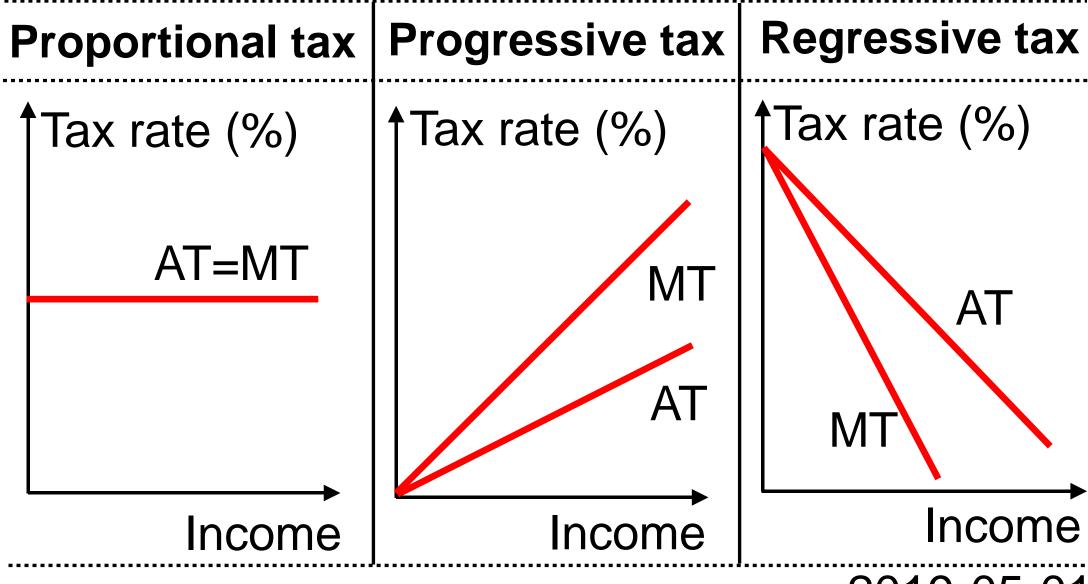


#### 4.7 Cost and market structure

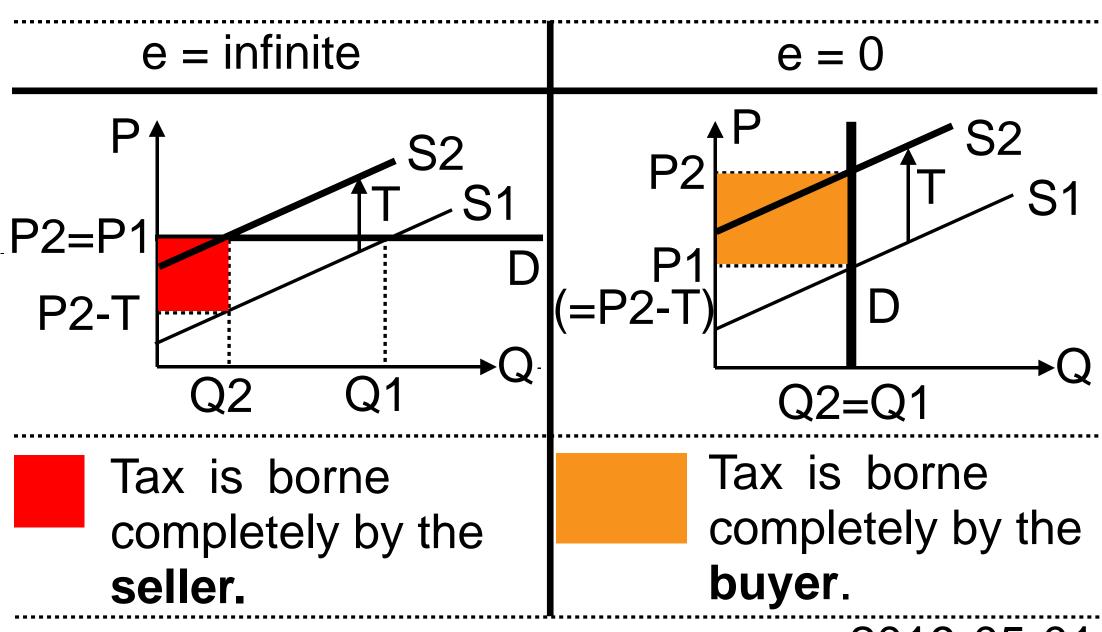


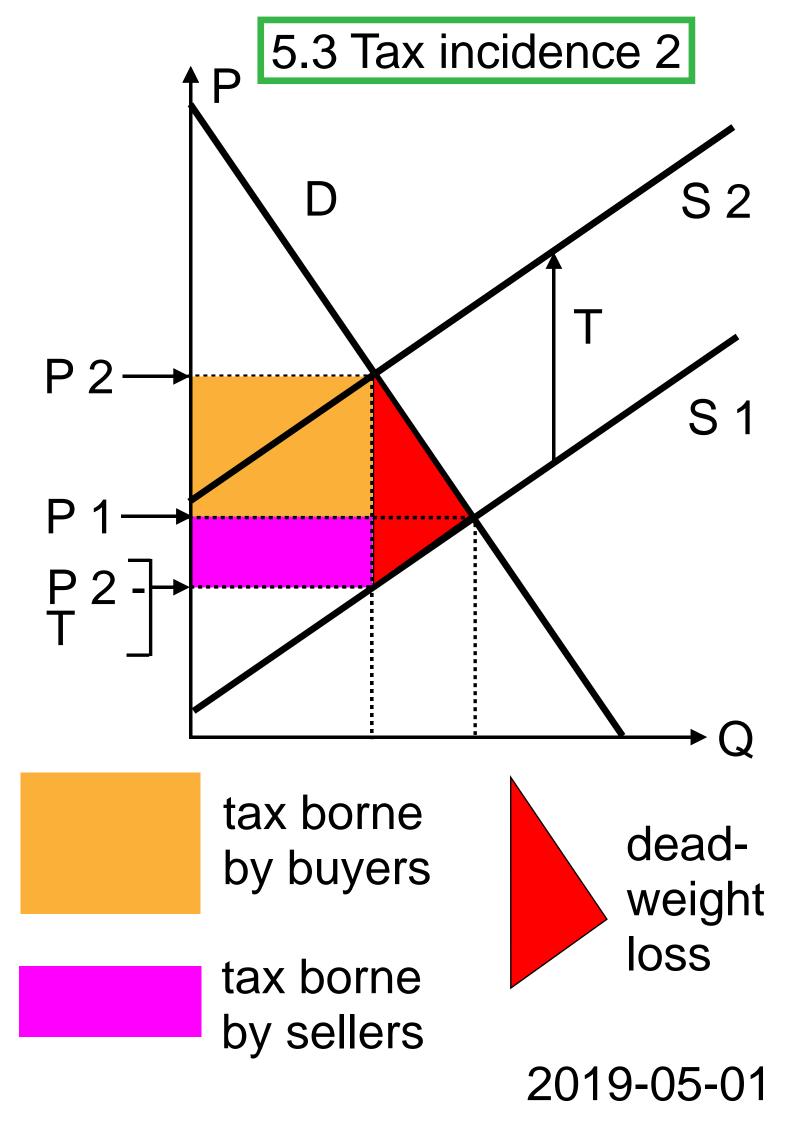
AC = Average cost of a firm MD = Market demand

5.1 Income tax (proportional, progressive, regressive)

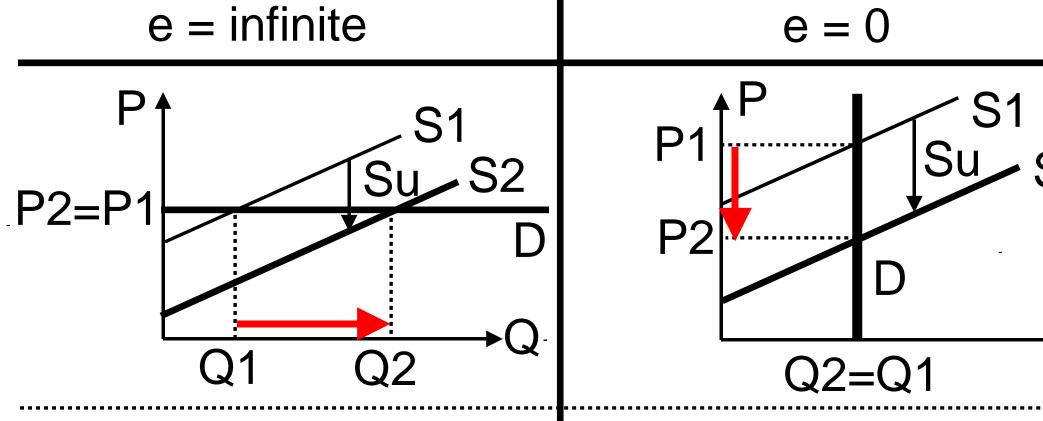


#### 5.2 Tax incidence 1 (extreme cases)

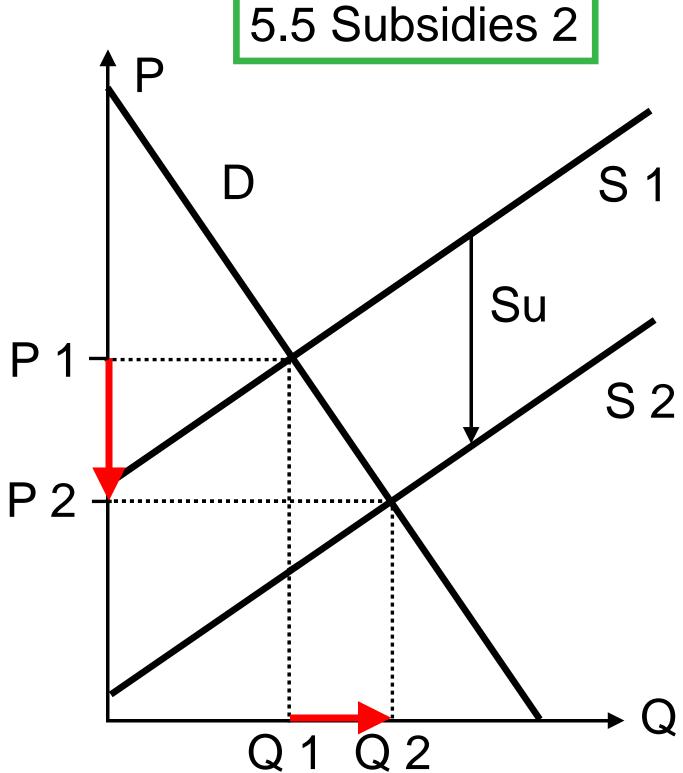




# 5.4 Subsidies 1 (extreme cases)

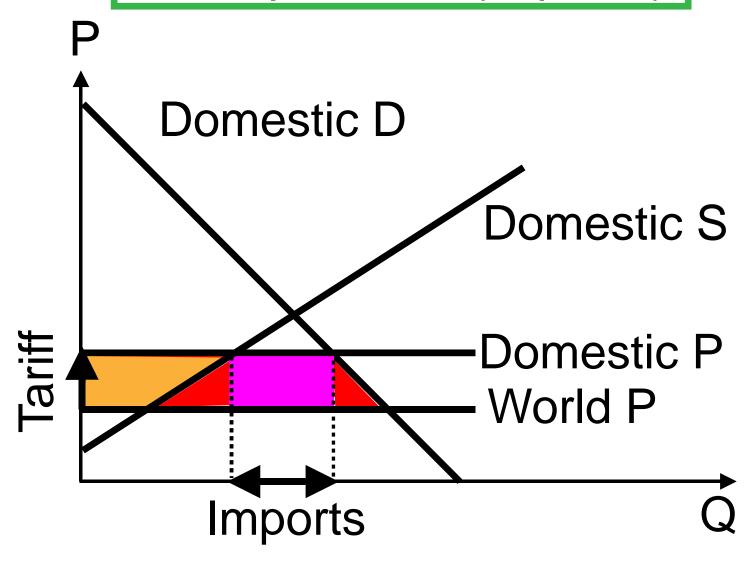


- Price unchanged;
- Quantity rises from Q1 to Q2.
- Quantity unchanged;
- **Price falls** from P1 to P2.



Q 1 Q 2 By a per-unit subsidy, the price decreases and the quantity increases. In this case, both sellers and buyers profit from the subsidy at the cost of taxpayers.





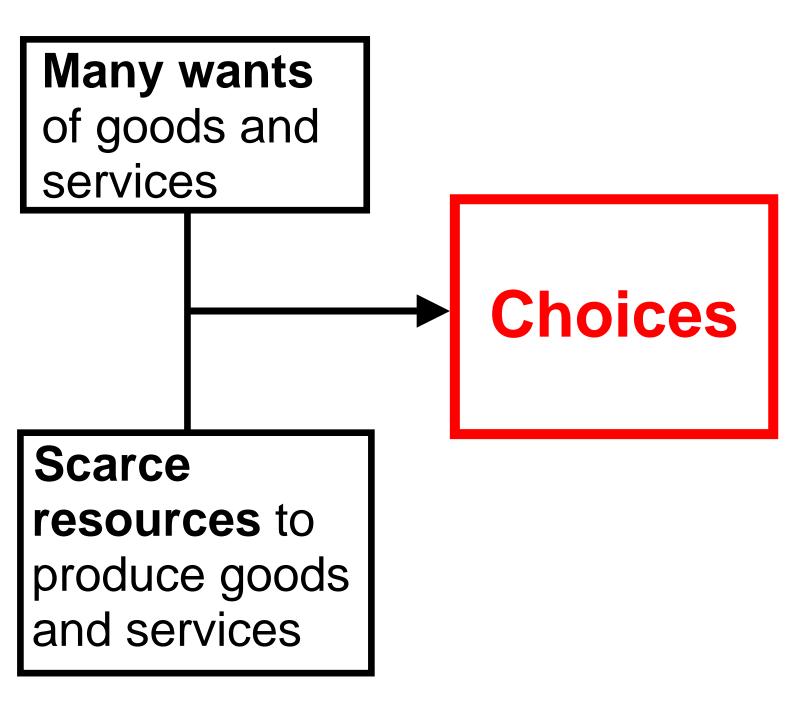
#### Impacts of an import tariff:



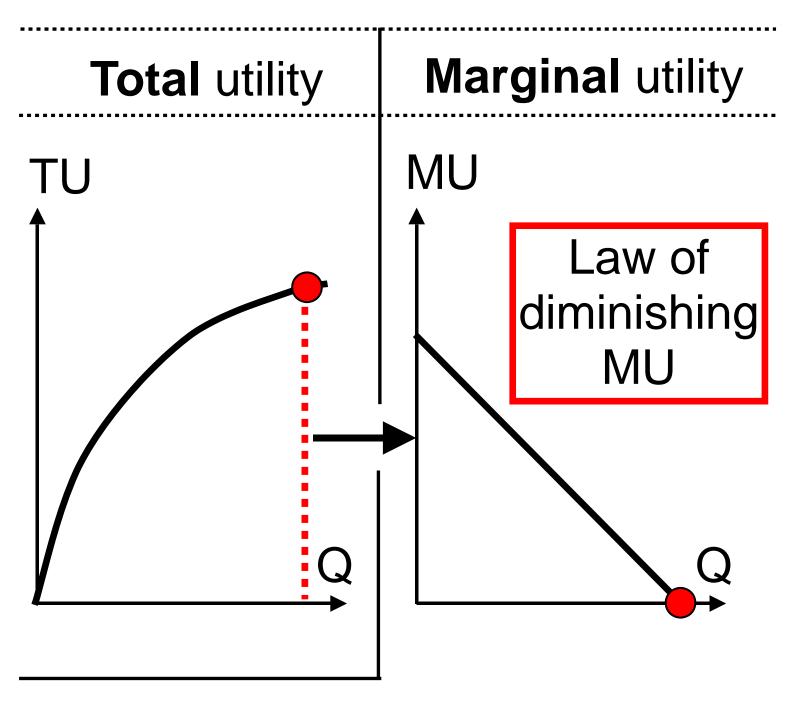


Consumer surplus 2019-05-01

#### 6.1 Economic problem



# 6.2 Utility

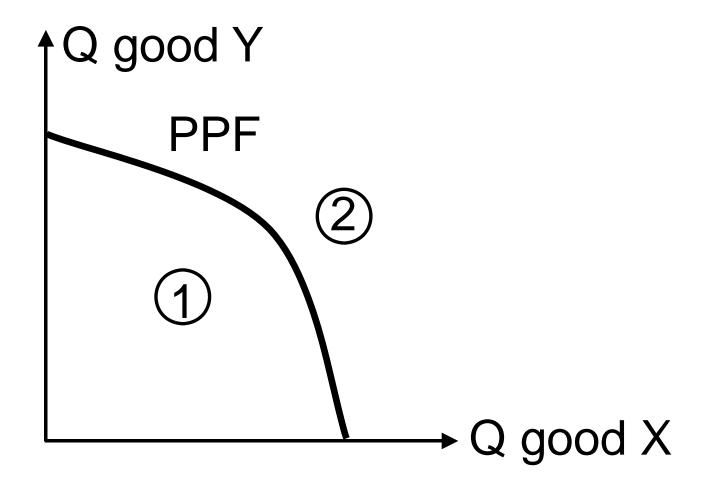


#### Consumption equilibrium:

# 6.3 Ceteris paribus

- Ceteris paribus means 'other things being equal' (constant).
- By this assumption, causal relationships are possible: If A occurs, then B follows.
- Example: If the price rises, quantity demanded falls.
   Other things being equal, such as income, prices of other goods, tastes, number of buyers.
   If other things change, the demand curve shifts. If 'only' price changes, we move along the demand curve.

#### 6.4 Production possibilities frontier

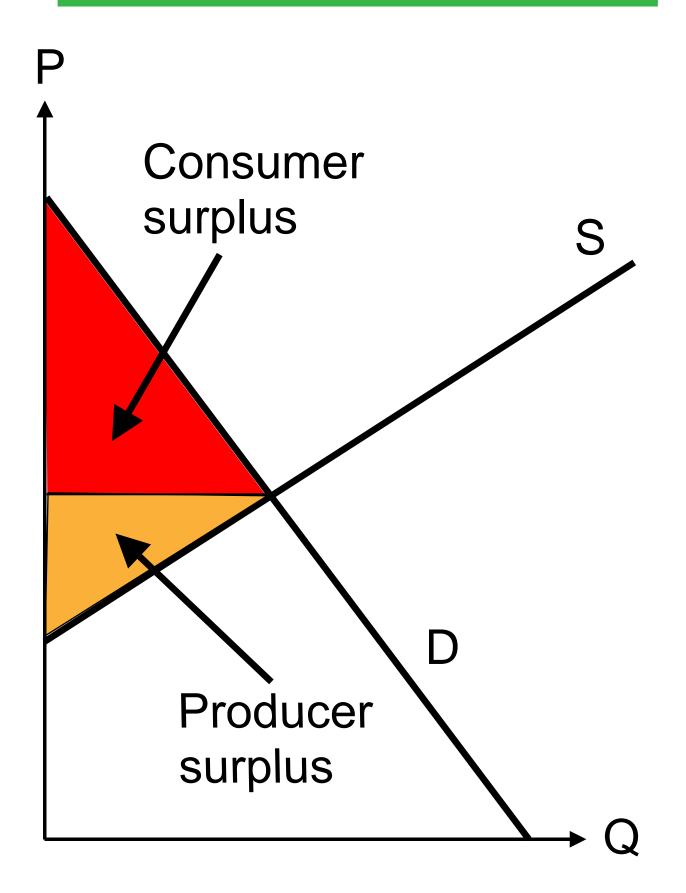


#### **Characteristics:**

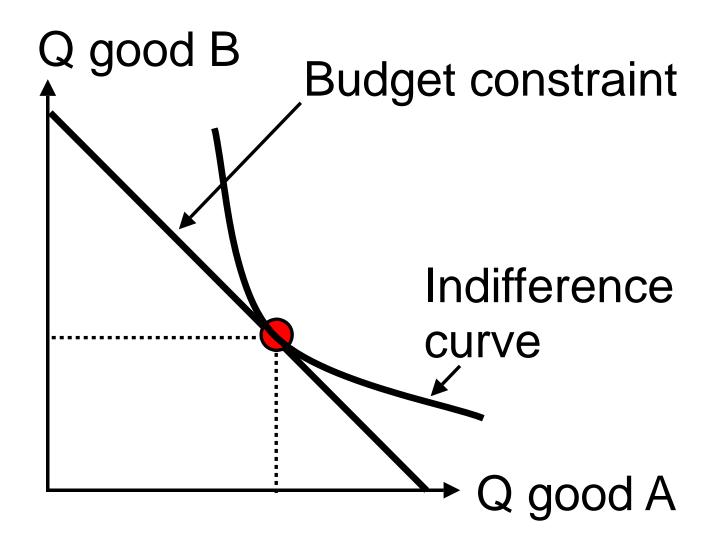
- Concave shape of PPF:

   Opportunity costs are rising when substituting more and more X for Y.
- Points on the PPF are efficient.
   Other points:
  - 1 inefficient
  - (2) unattainable

# 6.5 Consumer surplus and producer surplus



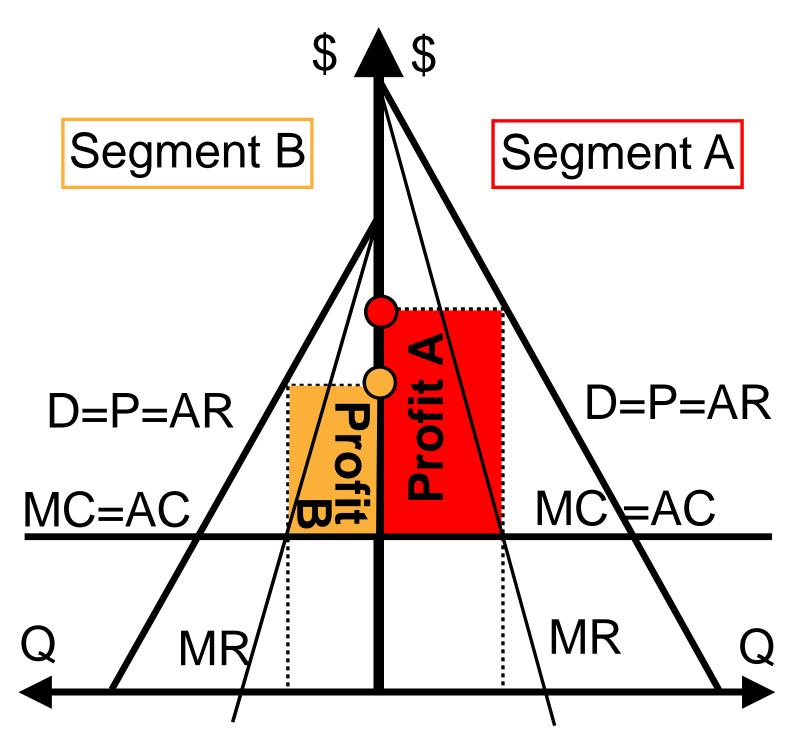
#### 6.6 Consumer choice



#### Characteristics of the optimum:

- The budget constraint touches the highest indifference curve.
- Hence the slope of the indifference curve is equal to the slope of the budget constraint.

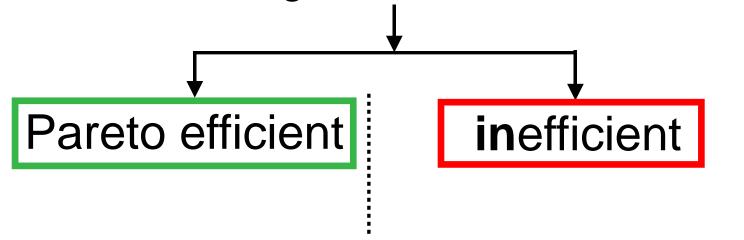
#### 6.7 Price discrimination



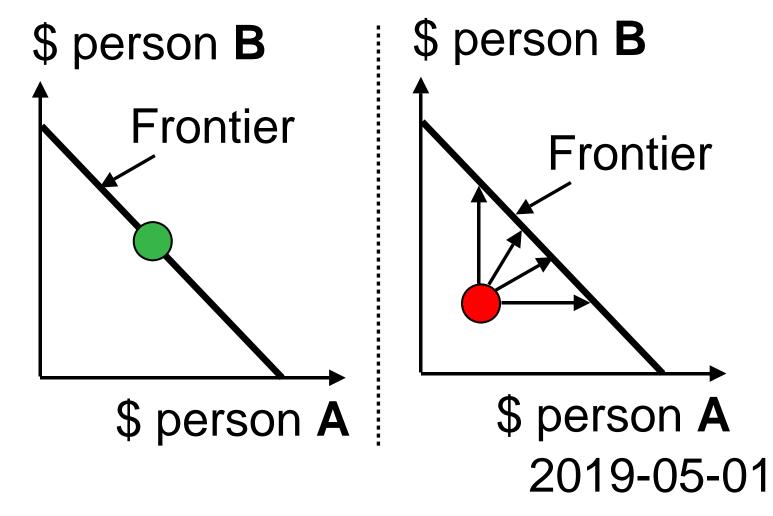
- Price in segment A
- Price in segment B

# 6.8 Pareto efficiency

'Pareto efficient' means that it is impossible to make one person better off without making another one worse off.



Example: Distribution of wealth between 2 persons



#### 6.9 Edgeworth box

- 2 consumers, A and B
- 2 goods, X and Y
- Combination of 2 indifference curve maps of A and B

